## Payday Loan Cost Comparison

| Loan | Payday Loan Law: when borrower is paid... |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Weekly (2 wk loan) | Biweekly (4 wk loan) |  | Monthly (2 month loan) |  |  |
|  | APR | Fee | APR | Fee | APR | Fee |
| $\$ 100$ | $688 \%$ | $\$ 26.38$ | $362 \%$ | $\$ 27.76$ | $188 \%$ | $\$ 31.00$ |
| $\$ 200$ | $623 \%$ | $\$ 47.76$ | $329 \%$ | $\$ 50.52$ | $173 \%$ | $\$ 57.00$ |
| $\$ 300$ | $601 \%$ | $\$ 69.14$ | $318 \%$ | $\$ 73.28$ | $167 \%$ | $\$ 83.00$ |
| $\$ 400$ | $590 \%$ | $\$ 90.52$ | $313 \%$ | $\$ 96.04$ | $165 \%$ | $\$ 109.00$ |
| $\$ 500$ | $584 \%$ | $\$ 111.90$ | $310 \%$ | $\$ 118.80$ | $164 \%$ | $\$ 135.00$ |

The bill passed by the legislature again ties the loan term to the borrower's pay cycle. The minimum term allowed for a payday loan under the proposed law is 2 pay periods. Thus, an individual who receives a salary check every week could be charged double the effective APR paid by an individual who receives a salary check every two weeks, and four times the effective APR paid by an individual who receives income on a monthly basis (salary, pension or Social Security). Moreover, even where the effective APR under the proposed law is reduced compared to what used to be allowed, the dollar amount that a borrower will pay to get the loan is anywhere between $50 \%$ to $100 \%$ higher.

Cost components per loan under proposed law = 36\% APR + 20\% flat fee + \$5 verification fee

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36% APR Conversion Table
$100 = $1.38/2 wks, $2.76/4 wks, $6/2 months
$200 = $2.76/2 wks, $5.52/4 wks, $12/2 months
$300 = $4.14/2 wks, $8.28/4 wks, $18/2 months
$400 = $5.52/2 wks, $11.04/4 wks, $24/2 months
$500 = $6.90/2 wks, $13.80/4 wks, $30/2 months
20% Flat Fee per Loan (regardless of loan term)
$100 = $20
$200 = $40
$300 = $60
$400 = $80
$500 = $100
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